

TLC RANK OVERVIEW



RANKS	QUALIFICATIONS	ELIGIBILITY	BINARY COMMISSIONS	MATCHING BONUS	LEADERSHIP BONUS
Affiliate	<ul style="list-style-type: none"> Active with a minimum of 40 PQV 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus 	Not Eligible	Not Eligible	Not Eligible
Associate	<ul style="list-style-type: none"> Active with a minimum of 40 PQV Binary Qualified 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus Binary Commissions 	10% with \$5,000 cap	Not Eligible	Not Eligible
Apprentice	<ul style="list-style-type: none"> Active with a minimum of 40 PQV Binary Qualified Minimum of 500 PLV 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus Binary Commissions Apprentice Bonus** 	10% with \$5,000 cap	Not Eligible	Not Eligible
Director	<ul style="list-style-type: none"> Active with a minimum of 80 PQV Binary Qualified Minimum of 1,000 PLV Monthly G5 Requirement* 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus Binary Commissions Matching Bonus 	12% with \$5,000 cap	50% 1st Level 10% 2nd Level	Not Eligible
Rising Star	<ul style="list-style-type: none"> Active with a minimum of 80 PQV Binary Qualified Minimum of 2,500 PLV Monthly G5 Requirement* Must have been paid as a Director in a previous commission week 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus Binary Commissions Matching Bonus Rising Star Bonus*** 	12% with \$5,000 cap	50% 1st Level 10% 2nd Level	Not Eligible
Executive Director	<ul style="list-style-type: none"> Active with a minimum of 80 PQV Binary Qualified Minimum of 5,000 PLV Monthly G5 Requirement* Must have been paid as a Rising Star in a previous commission week 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus Binary Commissions Matching Bonus 	14% with \$5,000 cap	50% 1st Level 20% 2nd Level	Not Eligible

*See page 30 in the Total Life Changes Compensation Plan for details on the Monthly G5 Requirement.

**5 packs of Iaso® Original Brew Tea (or another product with a \$59.95 value) plus 40 PQV awarded to LCs who achieve this rank the first time only.

***\$200 bonus paid to LCs who make this rank the first time only.



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Regional Director	<ul style="list-style-type: none"> Active with a minimum of 120 PQV Binary Qualified Minimum of 10,000 PLV Monthly G5 Requirement* Must have been paid as an Executive Director in a previous commission week Have a personally sponsored Recent and Active Executive Director 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus Binary Commissions Matching Bonus 	17% with \$5,000 cap	50% 1st Level 30% 2nd Level	Not Eligible
National Director	<ul style="list-style-type: none"> Active with a minimum of 120 PQV Binary Qualified Minimum of 20,000 PLV Monthly G5 Requirement* Must have been paid as a Regional Director in a previous commission week Have a personally sponsored Recent and Active Regional Director 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus Binary Commissions Matching Bonus Leadership Bonus 	20% with \$10,000 cap	50% 1st Level 40% 2nd Level	Eligible
Global Director	<ul style="list-style-type: none"> Active with a minimum of 120 PQV Binary Qualified Minimum of 50,000 PLV Monthly G5 Requirement* Must have been paid as a National Director in a previous commission week Have a personally sponsored Recent and Active National Director Have two Recent and Active Executive Directors(one on the left team and one on the right team) 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus Binary Commissions Matching Bonus Leadership Bonus 	20% with \$20,000 cap	50% 1st Level 50% 2nd Level	Eligible
Ambassador	<ul style="list-style-type: none"> Active with a minimum of 120 PQV Binary Qualified Minimum of 100,000 PLV Monthly G5 Requirement* Must have been paid as a Global Director in a previous commission week Have a personally sponsored Recent and Active Global Director Have four Recent and Active Executive Directors(two on the left team and two on the right team) 	<ul style="list-style-type: none"> Retail Commissions LC First Order Bonus Binary Commissions Matching Bonus Leadership Bonus 	22% with \$20,000 cap	50% 1st Level 50% 2nd Level	Eligible

*See page 30 in the Total Life Changes Compensation Plan for details on the Monthly G5 Requirement.



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RANKS	QUALIFICATIONS	ELIGIBILITY	BINARY COMMISSIONS	MATCHING BONUS	LEADERSHIP BONUS
Executive Ambassador	<ul style="list-style-type: none"> • Active with a minimum of 120 PQV • Binary Qualified • Minimum of 250,000 PLV • Monthly G5 Requirement* • Must have been paid as an Ambassador in a previous commission week • Have a personally sponsored Recent and Active Ambassador • Have eight Recent and Active Executive Directors (four on the left team and four on the right team) 	<ul style="list-style-type: none"> • Retail Commissions • LC First Order Bonus • Binary Commissions • Matching Bonus • Leadership Bonus 	25% with \$20,000 cap	50% 1st Level 50% 2nd Level	Eligible
Grand Ambassador	<ul style="list-style-type: none"> • Active with a minimum of 120 PQV • Binary Qualified • Minimum of 500,000 PLV • Monthly G5 Requirement* • Must have been paid as an Executive Ambassador in a previous commission week • Have a personally sponsored Recent and Active Executive Ambassador • Have two personally sponsored Recent and Active Ambassadors • Have three personally sponsored Recent and Active Global Directors • Have twelve Recent and Active Executive Directors (six on the left team and six on the right team) 	<ul style="list-style-type: none"> • Retail Commissions • LC First Order Bonus • Binary Commissions • Matching Bonus • Leadership Bonus • TLC-Branded Jeep** • Custom Grand Ambassador Ring** 	25% with \$25,000 cap	50% 1st Level 50% 2nd Level	Eligible
Elite Ambassador	<ul style="list-style-type: none"> • Active with a minimum of 120 PQV • Binary Qualified • Minimum of 1,000,000 PLV • Monthly G5 Requirement* • Must have been paid as a Grand Ambassador in a previous commission week • Have a personally sponsored Recent and Active Grand Ambassador • Have two personally sponsored Recent and Active Executive Ambassadors • Have three personally sponsored Recent and Active Ambassadors • Have four personally sponsored Recent and Active Global Directors • Have sixteen Recent and Active Executive Directors (eight on the left team and eight on the right team) 	<ul style="list-style-type: none"> • Retail Commissions • LC First Order Bonus • Binary Commissions • Matching Bonus • Leadership Bonus • Custom Elite Ambassador Diamond-Encrusted Charm and Necklace** 	25% with \$30,000 cap	50% 1st Level 50% 2nd Level	Eligible

*See page 30 in the Total Life Changes Compensation Plan for details on the Monthly G5 Requirement.

**One-time bonus.

